

CITY OF CAPE CORAL
REQUEST FOR SOLE SOURCE OR SINGLE SOURCE PURCHASE

Requesting Department: Utilities: Water Production

Vendor Name: TOM EVANS ENVIRONMENTAL, INC.

Address: 3200 Flighline Drive, Suite 302, Lakeland, FL 33811

Phone: 863-619-3789 E-Mail: Johnm@tomevans.com

Price: \$250,000 in FY2024, \$300,000 in FY2025, and \$350,000 FY2026 for a combined three-year total of \$900,000. *Not to exceed budgetary limits of combined spending.

Description of item to be procured: Purchase of Peerless pumps, replacement parts, related accessories, and repairs as required by the Division's needs.

1.) Uniqueness of vendor's item/service. How is this vendor the only vendor uniquely qualified to provide the product or service: Tom Evans Environmental, Inc is the sole provider of Peerless Pumps for this region as specified by the manufacturer.

2.) Market Research. Describe other, similar sources or products available in the market, if any, and why they are not acceptable: There are many other manufacturers of similar pumps. To use another brand of pump, there would have to be pipe modifications. This would be costly, and the pumps would not be interchangeable.

3.) Proposed Actions. Describe the actions the department will take to overcome the present barriers to competition for any future acquisition of this product or service: We will continue further research on companies, components, processes, and equipment capable of meeting the needs of Utilities and the community. Research factors include, but are not limited to cost, specifications of existing equipment and processes, and reliability.

Department Director's Signature:  Acting for Jeff Pearson

Approval: Procurement Manager Wanda Roop 5/17/24
(not to exceed \$50,000.00)

Approval: City Manager Louise Baum 6/7/24
(not to exceed \$100,000.00)

Council authorization required if exceeding \$100,000.00

Council 149-24 approved on 5/15/24

RESOLUTION 149 - 24

A RESOLUTION OF THE MAYOR AND CITY COUNCIL OF THE CITY OF CAPE CORAL, FLORIDA APPROVING THE SINGLE SOURCE PURCHASE OF PUMPS, PARTS AND SERVICES OF PEERLESS PUMPS FOR FISCAL YEARS 2024 THROUGH 2026, FROM TOM EVANS ENVIRONMENTAL, INC.; AUTHORIZING THE CITY MANAGER OR THEIR DESIGNEE TO EXECUTE THE PURCHASE ORDERS AND ALL DOCUMENTS REQUIRED FOR THE SINGLE SOURCE PURCHASES AND REPAIRS; PROVIDING AN EFFECTIVE DATE.

WHEREAS, the Water Production Division within the Utilities Department has been utilizing Peerless pumps for over thirty (30) years with excellent reliability, and provides dependable operation of equipment to provide continued potable water to City; and

WHEREAS, water production utilizes a five to seven year preventative maintenance schedule in which all pumps are sent for evaluation which maximizes the life of our assets and prevents extended periods of production loss that could result from a catastrophic failure; and

WHEREAS, Tom Evans Environmental Inc. is the only authorized municipal distributor for Peerless Pump product lines, including vertical turbine, submersible vertical turbine, horizontal split case and end suction pumps; and

WHEREAS, purchases and repairs for Fiscal Year 2024 is estimated at \$250,000, purchases and repairs for Fiscal Year 2025 is estimated at \$300,000 and purchases and repairs for Fiscal Year 2026 is estimated at \$350,000, for a combined total of \$900,000; and

WHEREAS, the Procurement Manager has determined that the contract and services can be categorized as a single source purchase as specified in Section 2-144(c)(2)(a), as it states there are multiple distributors of the item, however, the manufacturer may have designated exclusive territorial sales boundaries; and

WHEREAS, the City Manager recommends that the Mayor and City Council approve the single source purchase and repair of pumps, parts and service from Peerless Pumps for Fiscal Years 2024 through 2026, from Tom Evans Environmental, Inc., for a total estimated amount of \$900,000.

NOW, THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF CAPE CORAL, FLORIDA, AS FOLLOWS:

Section 1. The Mayor and City Council hereby approve the single source purchase of pumps, parts and services of Peerless Pumps for Fiscal Years 2024 through 2026 from Tom Evans Environmental, Inc., for a total estimated amount of \$900,000.

Section 2. The Mayor and City Council hereby authorize the City Manager or their designee to execute the purchase orders and any and all documents required for the single source purchases.

Section 3. This Resolution shall take effect immediately upon its adoption.

ADOPTED BY THE CITY COUNCIL OF THE CITY OF CAPE CORAL AT ITS REGULAR SESSION THIS 15th DAY OF May, 2024.




JOHN GUNTER, MAYOR

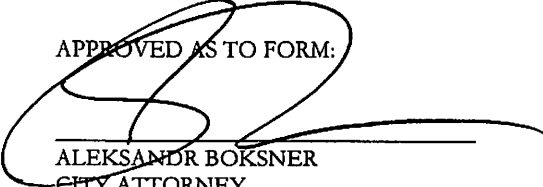

VOTE OF MAYOR AND COUNCILMEMBERS:

GUNTER aye
STEINKE aye
SHEPPARD aye
HAYDEN aye

CARR aye
WELSH excused
LONG aye
COSDEN aye

ATTESTED TO AND FILED IN MY OFFICE THIS 16th DAY OF May, 2024.


KIMBERLY BRUNS
CITY CLERK

APPROVED AS TO FORM:

ALEKSANDR BOKSNER
CITY ATTORNEY

res/Single Source-Tom Evans Environmental



April 2nd, 2024

Mark Domaleski
Utilities Maintenance Supervisor
City of Cape Coral
1015 Cultural Park Boulevard
Cape Coral, Florida 33990

Re: Sole Source Municipal Product Representation – Peerless Pump

Dear Mark,

Please accept this letter as formal notification to the City of Cape Coral that Tom Evans Environmental, by contract is the sole supplier for Peerless Pump products for peninsular Florida's municipal (Water Utility) market and is exclusive to your account.

The statement above applies to Peerless Pump product lines including vertical turbine, submersible vertical turbine, horizontal split case and end suction pumps.

Please contact Tom Evans Environmental at the following address for all your pumping needs which includes pumps, parts, factory reconditioning, and service.

Tom Evans Environmental
3200 Flightline Dr.
Lakeland, FL 33811
Phone: 863.619.3789
Email: te@tomevans.com

Respectfully,

Mike McGaugh

Mike McGaugh
Regional Sales Manager – South East US
Peerless Pump Company

Cc: Tom Evans Environmental





QUOTE

3200 Flightline Drive, Suite 302
 Lakeland, Florida 33811
 (863) 619-3789 (P) (863) 619-8098 (F)
 johnm@tomevans.com

QUOTE NO. 24-0328aJM REV3
 DATE April 26, 2024
 EXPIRATION DATE June 30, 2024

TO Mark Domaleski
 1015 Cultural Park Boulevard
 Cape Coral, Florida 33990
 mdomales@capecoral.gov
 3418 (242-3418)

PROJECT NAME North RO Plant - Split case 14A22G, serial#722981A
 LOCATION Cape Coral, Florida 33990

SALES PERSON	SHIPPING METHOD	SHIPPING TERMS	ESTIMATED LEAD TIME	PAYMENT TERMS
John Mroczka	Included	FOB, Factory	26-28wks	Net 30 Days

QTY	PRODUCT #	DESCRIPTION	UNIT PRICE	LINE TOTAL
1		Peerless Split Case 14A22G - SN#722981 - 7,500 GPM @ 219' HD - 1180 RPM; BARE PUMP ONLY, 316S Shaft Sleeves; 416SS Shaft (RH); NiAlBrz Case Rings; JC5610 MS, Non-Witness Performance Test - Grade 2B, Interior Coating - Loctite PC7227 / Exterior - Peerless Blue Enamel,	\$ 197,796.00	\$ 197,796.00

Quotation prepared by: *John Mroczka*

TOTAL \$ 197,796.00
 (less applicable sales tax)

This is a quotation on the goods named, subject to the conditions noted below:

- We do not include sales tax, pressure gauges, anchor bolts, wire, cable, conduit, tools, toolboxes, lubricants, installation, hook-up, field testing, shaft alignment, vibration testing, control panels or any other accessories or ancillary items which are not specifically called out in this scope of supply.
- Under no circumstances will Tom Evans Environmental, Inc. or its suppliers be liable for any incidental, consequential, liquidated, special or late delivery damages whatsoever.
- Payment terms are 100% net 10 days from delivery with any unpaid balance 30 days past due being subject to interest at 1-1/2% per month being added to the unpaid balance, with approved credit. Our price is based upon no retainage.
- Pricing is based upon Tom Evans Environmental's and the manufacturer's Standard Terms and Conditions of Sale. Copies of these documents are available for your review and reference. No other terms or conditions of sale will apply unless accepted in writing by an officer of the Company.

To accept this quotation, sign here and return: _____

THANK YOU FOR YOUR BUSINESS!